

NEO-BILITY

ANNIVERSARY EDITION

A Jio-bp Publication

Issue 006 | July 2022



2ND
ANNIVERSARY

Highlights

Message from CEO's desk **02**
Best of Both Worlds **04**
Visits and Meets **05**
Monthly Bytes **06**
ARBA 2022 Winners **20**

MESSAGE FROM CEO'S DESK

In an interview with our Chief Executive Officer, Harish C. Mehta, we discuss about the key highlights from the past year and the road ahead.



“ Over last decade and half, our resolve has been tested multiple times by external market conditions. But like a phoenix, we have risen every single time. Not just that, we have emerged stronger and better. ”

HARISH C. MEHTA
CEO, Jio-bp



NOTE FROM EDITORIAL TEAM

SETTING THE CONTEXT

DEAR READER,

“Success is the result of perfection, hard work, learning from failure, loyalty and persistence”. With this thought, team Neo-bility congratulates Jio-bp family for completing two glorious years of success.

In this issue, we will recount the past year's journey of Jio-bp family, marked with path breaking achievements and unforeseen challenges. As the organization grows from step to step, keeping up with the ever-evolving energy scenario and market demands, it is heartening to see that we are making strong forays into each domain of mobility

including fuel retail, EV, aviation and gases. This issue delves into many firsts, celebratory moments and goodwill.

Whether it's about the challenges due to volatility of the fuel market or the pandemic, Jio-bp has held its ground through each crisis. Solution driven mindset, focusing more on the positives, quick and effective action and above all empathy made us stand apart as an organization.

In this issue, we will talk about the last twelve months, big and small moments that we want to commemorate and also set the tone for bigger achievements.

As we continue to grow and add new feathers to our cap, let's take a moment to look back and cherish what's come through exemplary leadership and commendable ownership mindset of each one of us.

We want to extend our gratitude to everyone who contributed to this publication.

As always, drop us a line at corporate.com munications@jiobp.com with any suggestions on topics you would like to see us cover or things you like or don't like about the newsletter. We're all ears!

Regards,
Editorial Team

Top row (Lto R):
Ankita Agarwal
Aritra Chakrabarty
Bernadette Dsouza
Bhupendra Patil
Binoy Murlidharan



Middle row (Lto R):
Christopher C Dsouza
Debopam Chell
Durgesh Kashyap
Nishant Sinha
Paritosh Dawande

Bottom row (Lto R):
Pratiksha Thakur
Rajeev Barman
Rakesh Dahare
Saiprasad Vurakaranam



BEST OF BOTH WORLDS

Reliance becomes first Indian company to cross \$100 billion in revenue

“Commenting on the FY 2021-22 results, Mukesh D. Ambani, Chairman and Managing Director, Reliance Industries Limited said:

“Despite the ongoing challenges of the pandemic and heightened geo-political uncertainties, Reliance has delivered a robust performance in FY2021-22. I am pleased to report strong growth in our Digital Services and Retail segments. Our O2C business

has proven its resilience and has demonstrated strong recovery despite volatility in the energy markets. Our relentless focus on customer satisfaction and service has led to higher engagement and increased footfalls, driving robust revenue and earnings figures across our consumer businesses. The gradual opening up of economies coupled with sustained high utilization rates across sites and the improvement in



transportation fuel margins and volumes have bolstered our O2C earnings. During the year, Reliance has also been able to generate significant employment opportunities for the people of our country and continues to remain amongst India’s largest.



bp to lead and operate one of the world's largest renewables and green hydrogen energy hubs based in western Australia

- bp to take a 40.5% stake and operatorship of the AREH project in the Pilbara, Western Australia.

- AREH to support development of up to 26GW of combined solar and wind power generating capacity.

- At full scale AREH could produce 1.6 million tonnes of green hydrogen or 9

million tonnes of green ammonia per annum – making it one of the largest green hydrogen projects in the world.

bp has agreed to acquire a 40.5 per cent equity stake in and to become operator of the Asian Renewable Energy Hub (AREH)

VISITS AND MEETS

Occurrences when we were graced with the presence of dignitaries from RIL and bp



Mr Sarthak Behuria (Board Chairman, Jio-bp), Mr Hital R. Meswani, Mr PMS Prasad, Ms Emma Delaney and Mr Sashi Mukundan (Board Members, Jio-bp) along with Mr Harish C. Mehta (CEO, Jio-bp) at the inauguration of Jio-bp's first Mobility Station



Harish C. Mehta (CEO, Jio-bp) presenting Bernard Looney (CEO, bp) with a coffee table book during his visit to India



Giulia Chierchia (EVP, strategy, sustainability and ventures, bp) charging an EV car



Harish Mehta (CEO, Jio-bp), Leigh-Ann Russell (EVP, bp), Varsha Singh (VP Global business solutions HRS and India, bp), Frederic Baudry (SVP, bp) and Neale Smither (VP, bp) at the inaugural ceremony of Standalone Wild Bean Café



Nicola Buck (SVP Marketing, bp) in Wild Bean Café at Navde Mobility Station

MAHARASHTRA FLOODS - BEYOND CALL OF DUTY

Last year, western Maharashtra had experienced torrential rain and floods that disrupted many lives. With NH-4 submerged and traffic coming to a standstill, a beeline of travellers and truckers were left stranded on the highway devoid of food, water and necessities like toilets.

Team Jio-bp took up the herculean task of providing help to the stranded truckers and passengers despite of the unforgiving weather conditions. They offered food packets, drinking water to the people in need, on the highway and hot cooked meals and drinking water at ROs (Retail Outlet).

Additionally, the inoperative plazas were opened, cleaned, sanitized and offered as shelter to truckers. Our team also managed beds, blankets, mosquito nets for comfortable stay for them. Our RO staff made commendable efforts to extend help. They even



Serving food on highways



Sheter for drivers in Plaza areas

Serving food for truckers at Retail outlets



worked double shifts with the intent to help maximum people in need.

A big shout out to the MH1 state team, channel partners and staff, with a special mention for Prathmesh

Bagal (ASR – Kolhapur) who despite being sick due to COVID-19 infection, coordinated relief efforts adhering to isolation guidelines.



THE BIRTH OF RBML SOLUTIONS INDIA LIMITED

Jio-bp has a long term commitment to offer Indian customers with differential and value added services at its retail outlets. To promise quality fueling experience, we plan to set up convenience stores attached to fueling outlets. Convenience stores will not only provide mouthwatering refreshments and piping hot beverages to motorists to deal with tiresome journey but also provide a quick shopping destination.

RBML Solutions India Limited (RSIL), a wholly owned subsidiary of the company was hence incorporated with the objective to identify an optimum structure to enable JV plans for convenience and derive operational excellence for fuel offer

To work towards achieving this goal, cross functional teams from Jio-bp and

RIL (which includes teams like Business, State, Channel, Statutory Compliance, Supply and Distribution, Terminal Operations, Finance Control and Accounts, Legal, Indirect Tax, SAP and IT) have made immense contribution for operationalization of RSIL business operation. Dealership roll out and supply of material has commenced in three states namely Rajasthan, Punjab and Chhattisgarh. In other states, the roll out of business and operation will commence as and when states are fully geared up and ready with statutory, taxation and dealership agreements.

It gives us immense pleasure to inform that RSIL started its business operation from 1st August, 2021.

JIO-BP'S PARTNERSHIP WITH BLUSMART



Jio-bp partners with BluSmart, India's first and largest all-electric ride-hailing platform to set up a network of commercial large scale EV charging stations. As part of the partnership, Jio-bp will set up these stations for passenger electric

vehicles and fleets across the country.

BluSmart, through its all electric fleet, has been disrupting the mobility landscape by providing reliable, zero-surge and zero-tailpipe emission ride-hailing service in

Delhi NCR. Running the largest fleet of EVs, BluSmart aims to expand its network into other major cities across India.

Through this partnership, both companies will collaborate in planning, development and operation

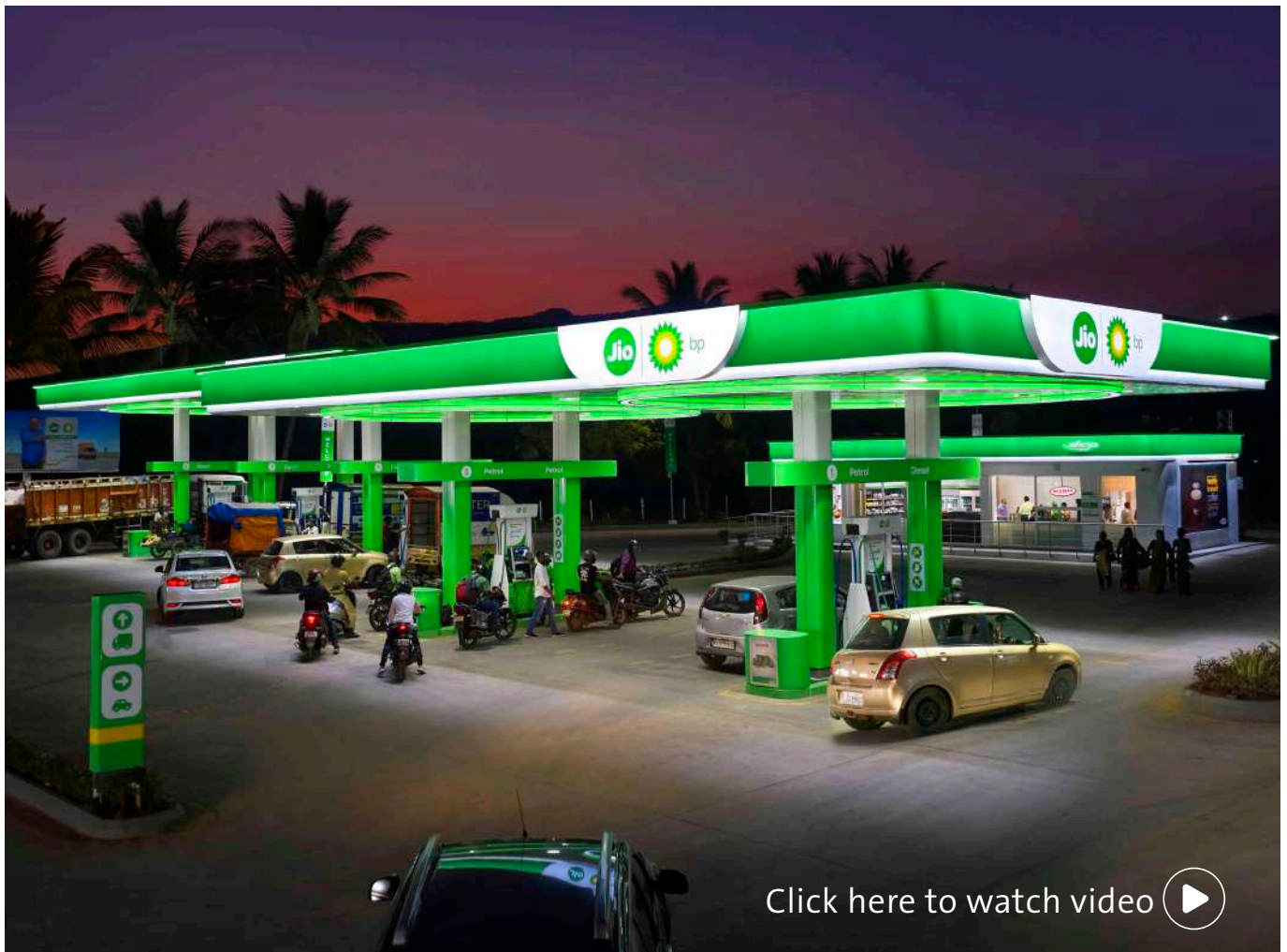


of EV charging infrastructure, at suitable locations across cities where BluSmart operates. With the first phase-roll out in the National Capital Region, these EV charging stations will be capable of accommodating a minimum of 30 vehicles at each

station and will be concentrated in urban areas. As an integrated EV infrastructure player, Jio-bp is actively partnering with leading OEMs, technology, and platform players for setting up its EV fixed charging stations with a format-specific approach

for all vehicle categories.

Jio-bp will bring the best of bp's global learnings in electrification and apply them to the Indian market to create a differentiated customer experience that delights the consumer.



JIO-BP LAUNCHES ITS FIRST MOBILITY STATION

Jio-bp introducing a network of Mobility Stations that offer:

- Multiple fuelling choices while providing a world-class retailing experience
- Additivised fuel across the network at no extra cost - first time in India
- EV charging infrastructure – across India
- An international on-the-move brand, Wild Bean Café
- Free, quick and reliable oil change service for 2 wheelers at Castrol Express Oil Change

Jio-bp launched its first Mobility Station at Navde, Navi Mumbai, Maharashtra. Working in a challenging pandemic-affected environment, Jio-bp is bringing in a network of world-class Mobility Stations offering multiple fuelling choices to the customers. While reimagining mobility

solutions in India, the Jio-bp brand is poised to provide an unmatched and distinctive customer experience. Also, the existing network of over 1400 fuel pumps will be rebranded as Jio-bp.

India's market for fuels and mobility is rapidly growing. It is expected to be the fastest-growing fuels market in

the world over the next 20 years. Jio-bp Mobility Stations are designed to help meet this growing demand and are ideally located to suit customer convenience. They bring together a range of services for consumers on the move – including additivised fuels, EV charging, refreshments and food, and plan to offer more low carbon solutions over time.

MEDIA SPLASH

Here is a look at some media coverage of the launch of our first Mobility Station. The announcement has seen widespread coverage across a cross-section of media outlets covering Energy, Oil and Gas, and Auto.

<p>Jio-bp opens its first fuel station in Navi Mumbai; plans 5.5K by FY25</p> <p>ENS ECONOMIC BUREAU NEW DELHI, OCTOBER 25</p> <p>RELIANCE BP Mobility Ltd (RBML) on Tuesday launched the first Jio-bp branded mobility station in Navi Mumbai, Maharashtra.</p> <p>The joint venture between Reliance Industries (RIL) and global oil major bp is planning to set up a network of electric vehicle (EV) charging stations and battery swapping stations to become a leader in EV charging infrastructure. Reliance Petroleum's existing network of over 1,400 fuel stations will be rebranded as Jio-bp. The JV plans to expand the fuel retailing network across India to all of its existing fuel retailing and is looking at installing battery swapping facilities selectively based on demand.</p> <p>The Indian EXPRESS JOURNALISM OF COURAGE</p> <p>Jio-bp launches first mobility station in Navi Mumbai; eyes to rebrand 1,400 fuel pumps</p> <p>ETBS</p> <p>Enjoy all the V20 action on the golf course</p> <p>Business Today</p>	<p>IN BRIEF</p>  <p>Reliance-BP JV unveils first fuel outlet</p> <p>MUMBAI Reliance BP Mobility Ltd., a JV of Reliance Industries Ltd. and BP, on Tuesday, opened its first Jio-bp branded mobility station at Navde, Navi Mumbai, Maharashtra, offering multiple fuelling choices to customers. The existing network of more than 1,400 pumps with RIL would be rebranded as Jio-bp.</p>	<p>RIL-bp launch 1st co-branded petrol pump</p> <p>WESH MUMBAI www.wesh.in, 21 October</p> <p>Reliance Industries (RIL) and bp's fuel and mobility joint venture, Reliance BP Mobility (RBML) launched its first Jio-bp branded Mobility Station at Navde in Navi Mumbai, Maharashtra on Tuesday. A statement from RIL said the existing network of over 1400 fuel pumps will be rebranded as Jio-bp.</p> <p>These Jio-bp Mobility Stations will bring together a range of services for consumers – including fuels with additives, electric vehicle charging, refreshments and food. These outlets also plan to offer more low carbon solutions over time.</p> <p>"Instead of regular fuels, Jio-bp Mobility Stations across the country will offer additivised fuel, at no extra cost. The fuel offering will contain internationally developed 'ACTIVE' technology, which forms a protective layer on critical engine parts to help keep the engines 'clean', the RIL statement said.</p> <p>Jio-bp will also set up a network of EV Charging Stations and Battery Swap Stations at its Mobility Stations and other stand-alone locations – Mobility Points. The joint venture aims to become a leading EV charging infrastructure player in India, the statement added.</p> <p>According to the statement, Jio-bp will also be offering a network of Express Oil Change outlets, in partnership with Castrol at its Mobility Stations. The outlets will be free vehicle up and free oil change through trained experts.</p> <p>Business Standard</p>
--	--	---

The announcement also saw traction on Social Media, with top publications tweeting about the announcement that Jio-bp is opening its first Mobility Station that offers multiple fuel choices, including EV charging infrastructure.

JIO-BP WINS 'DIGITALLY ADVANCED - COMPANY OF THE YEAR - SPECIAL COMMENDATION' AT FIPI OIL AND GAS AWARDS 2021

Jio-bp was awarded the 'Digitally Advanced Company of the Year - Special Commendation' by the Federation of Indian Petroleum Industry (FIPI). The award was given by Hon'ble Union Minister of Petroleum and Natural Gas and Steel, Hardeep Singh Puri, to Nirav Shah, Head-Digital, Jio-bp, at the FIPI Awards ceremony held at New Delhi on 26th November 2021.



The award recognises Jio-bp's performance in leveraging innovation, technology and digitisation to provide unmatched customer experience and achieve operational excellence in oil and gas and path-breaking initiatives undertaken under digital technologies to maximise value from its operations.

The FIPI Oil and Gas Awards have been created to recognise the

oil and gas industry leaders, innovators, and pioneers. The objective of the FIPI Oil & Gas Awards is to celebrate the industry's most outstanding achievements. Through these awards, the organisation rewards those companies and individuals who have demonstrated an unparalleled ability to succeed and continually set standards of excellence.



JIO-BP AND MAHINDRA GROUP SIGN MOU FOR EV AND LOW-CARBON SOLUTIONS

Jio-bp and The Mahindra Group, recently announced a non-binding MoU for exploring creation of EV products and services, alongside identifying synergies in low-carbon and conventional fuels.

The partnership aims to leverage the strengths of both companies in the areas of EV products and services. The EV market in India is still in a nascent stage and through this MoU, various possibilities and orientation of database, operations support systems, software, pilot and commercial-scale business model and types of charging and swapping facilities are proposed to be explored and implemented subject to techno-economic feasibility and necessary approvals.

LAUNCH OF AIR BP-JIO



The aviation business launched its new brand air-bp-Jio, which brings together the shared vision of two very powerful corporations, air bp – a world leader in aviation fuel services and Jio – a household name in India famed for its innovative offers and customer-focused

solutions. The new brand will help achieve the vision “To be the partner of choice for all stakeholders in aviation fuel business in India”.

The aviation team have invested a significant amount of energy and resources in upgrading safety and operation

standards and benchmarked them to global best practices. Our customers can now experience world-class service at Indian airports through technology-enabled, secure and seamless aviation fuel supplies under the air bp-Jio brand.

With India touted to be one of the top 3 leading aviation markets in the next few years, the advent of this new brand will help us grow our business and set us apart from the competition.

LAUNCH OF FREIGHT4U BRAND



We are proud to announce the launch of Jio-bp's freight aggregation brand, Freight4U, a digital platform bringing together key players of the logistics ecosystem including shippers, transporters, fleet owners, drivers and

associated business.

Freight4U is built around three core pillars- providing unmatched transportation service to shippers, a one-stop shop for all needs of the trucker and creating a technology platform that connects every

stakeholder. The brand will empower its customers with automated fleet solutions, along with the best deals and carrier services. This will ensure their customer's success by keeping their costs optimized and logistics tasks organized.

RAISING THE BAR IN Q&Q ASSURANCE

With an intent to further strengthen our Quality and Quantity (Q&Q) proposition leveraging technology, we have rolled out “Electromechanical (EM) locking solutions” for tank trucks (TT), at over half a dozen fuel supply locations, over 330 tanker trucks and close to 300 outlets.

Living our value of “One Team”, a cross functional team of retail operations and digital worked together across multiple business states to complete this project.

Petroleum and Explosives Safety Organisation (PESO) approved EM locking

locks are placed on tank trucks. Smart keys to open the locks are integrated with outlet mobile application and OTP for mobile application is subject to TT being inside geo fenced location of the outlet. Expectantly, we have received great feedback from our channel partners.



“EM locks are 100 % beneficial! I am doubly assured of volumes in all tank trucks which come to my outlet.”

Dharmesh Agarwal, Dealer , Navapur RO -, Maharashtra-1

“My team and I are now more confident about the quality and quantity of the product which we receive through tankers . The fear of pilferage has reduced after rolling out of EM locks . To add, my sales are increasing. I am happy!”

Sunil Dongle, COCO Operator – Dhani, Madhya Pradesh



“Post implementation of EM lock, we have assured on value for money . The feature where the lock gets active for opening only when the TT is within the geo fence of the RO and the feature of OTP being triggered to operators’ mobile number is a significant development.”

Nishant Naidu, COCO – Operator – Hinghanghat, Maharashtra-2

“EM locks roll out at MCT Bhopal has made me more assured on all my tankers. We are very satisfied with this initiative.”

Inder Jat, Transporter – Jai Ho Logistics, Madhya Pradesh



DOSING INFRASTRUCTURE INAUGURATED

100% fuel additivation is at the very heart of our differentiated customer offering. In addition to brand elements, additivated differentiated fuels as base offer at no extra cost will be the common binding thread across the entire Jio-bp network. Towards ensuring the above, Jio-bp has taken up the mammoth exercise of creating curated additive dosing infrastructure across our over dozen (and counting) strong supply points.

Accounting for over a third of our sales volume, dosing infrastructure was inaugurated at the rail terminals at Bhopal, Kanpur and Rewari and this is a huge milestone in our quest of delivering our

offering.

Starting from scratch, teams from RIL, bp and Jio-bp have worked together on this complex project bringing their much-vaunted project execution strength and technological wherewithal.

Flagging off the first Tank Truck with automated additivated fuel from Bhopal (by CEO, Harish Mehta), from Rewari (by Jio-bp Board Chairman, Sarthak Behuria) and from Kanpur (by Management committee member, Neale Smither), the Jio-bp leadership team rightly opined that we are well and truly on path for rewriting the new normal for fuel standards in India.



Additive facility at Bhopal launched by Jio-bp CEO, Harish Mehta



Additive facility at Kanpur launched by MC member, Neale Smither



Automated additive facility at Rewari launched by Jio-bp Board chairman, Sarthak Behuria and MC member, Neale Smither



INAUGURATION OF JIO-BP'S FIRST CNG OUTLET

Jio-bp launched its first ever CNG facility, inaugurated in Uttar Pradesh last week. The occasion was graced by Member of Legislative Assembly of Hathras, Anjula Singh Mahor and Sub District Magistrate, Ankur Verma.

The guests admired the efforts of all the stakeholders including Jio-bp and our CGD partner, IOAG in establishing CNG facilities at such places where it brings in a positive impact on the country's economy and customers alike.

Launching of this value proposition is the first step towards offering environment friendly Compressed Natural Gas to our valued customers and businesses. Our field team is working tirelessly to expand the CNG network across entire nation in FY 2023.

INTELLECTUAL PROPERTY RIGHTS FOR HDPE PILFER PROOF CONTAINERS

Jio-bp's Mobile Fueling team aspires to radically change Quality and Quantity (Q&Q) assurance for doorstep fuel delivery. Appreciating the fact that containerized delivery mediums are dominant delivery assets and the journey of 100% Q&Q assurance starts from there, we undertook a challenging project. The objective was to create a ground up design which would be devoid of the shortcomings of Jerry cans and would improve upon its strengths. Simply put, Jerry cans are traditional metal containers which come with the limitation of their heavy weight, and are prone to denting and pilferage.

A significant milestone was achieved when we received the coveted approval from PESO to use High Density Polyethylene (HDPE) Pilfer Proof Containers (PFC) for diesel delivery in November 2018. It took us numerous pilots, design refinements and rigorous testing to have what we have today is the second generation of HDPE PFC. The greatly refined delivery medium through an assembly of

customized adaptor, advanced neck assembly, tamper evident seals and digital sealing mechanism boasts of over five Q&Q assurance controls, a feat not yet achieved in the industry.

We are proud to share the fact that recently the Patent Office, Gol granted Intellectual Property rights for PFC design to Jio-bp. Kudos to the team for this accomplishment!





EV COLLABORATIONS

Leveraging the best of RIL and bp's strengths in electrification, Jio-bp is creating an ecosystem that will benefit all the stakeholders in the EV value chain. Last year, Jio-bp, constructed and launched two of India's largest EV charging hubs. The JV's electric mobility business, offering charging infrastructure to Indian consumers, operates under the brand Jio-bp pulse. With the Jio-bp pulse mobile app, customers can easily find nearby charging stations and seamlessly charge their EVs. We entered into multiple EV partnerships to strengthen our position in the domain.

Here's a list of the same.

Collaboration with India's leading real estate developers, Omaxe.

Collaboration to provide EV mobility services to Zomato.

Collaboration with MG Motor India and Castrol India to explore mobility solutions for electric cars.

Collaboration to roll out state-of-the-art EV charging and battery swapping stations, with Nexus Malls.

Collaboration to create robust public EV charging infrastructure with TVS Motor.



ANNUAL RBML BUSINESS AWARDS (ARBA) 2022



Highlight of the Year

Winner: Jio-bp Mobility Station Construction and Launch by Kedar Apte, Pratiksha Thakur, Bhavesh Vyas, Deepak Kathiriyia, Devdutt Mate, Durgesh Kashyap, Eswara Banju, Munish Arora, Nikhil Jhavar, Rajesh Velodi, Sachin Bhatt, Sami Rehman, Sanjay Sharma, Suraj Chauhan, Tushar Tendulkar, Vikas Nikam and Vinay Ambre

1st Runners Up: Stop Work Implementation by HSSE (Aditya Swami, Maya Singh, Parathanman Gana, Prasad Lad, Sachin S Verma, Ulhas Patil), Sales (Santosh Aney), Aviation (Pavan Annamaraju) and Logistics (Mrityunjay Mishra)

2nd Runners Up: RSIL Formation by FC&A (Anil Kurmi, Ashok Goyal, Manish K Gupta, Shiv Kumar Pillai, VV Subramanian), Logistics (Arif Shaikh) and State Sales Team

Above and Beyond
(for individual excellence)

Winner: Anshuman Divyanshu

1st Runners-Up: VV Subramanian

Joint 2nd Runners-Up: Samir Dalal, Pratiksha Thakur

Innovation
(for process / product /
service excellence)

Winner: HDPE Packed Container by Mobile Fueling (Krishna Pendyala, Nishant Sinha, Rudraksha Wadekar)

1st Runners-Up: Battery Swapping Panel Engineering by eMobility (Anant Tandon, Atul Kabre) Team

2nd Runners-Up: Remote Monitoring of Construction Site by HSSE (Sushil Kaushik, Aditya swami, Maya Singh, Prasad Lad), Digital (Deepak Kathiriya, Jainam Shah, Bhavna Garg) and BD (Murthy Vakkalanka, Sanjay Sharma, Sreedhar Sreeramagiri) Team

Customer First – External
(for customer excellence)

Winner: Toilet Cleanliness by Yogesh Kumar

1st Runners-Up: Mission Ann Seva by Marketing (Manikya Shetty, Prashant M Sharma, Rajesh Velodi) and Sales (Akansha Saxena, Deepak Ku Gupta, Dinesh Vanghani, Divyansh Malik) Team

Customer First – Internal
(for customer excellence)

Winner: Facial Recognition Technology by Digital (Amit Patil, Bhavna Garg, Deepak Kathiriya) & Sales (Mehul Kotia, Rajeev Sood, Swetaleen Singh) Team

1st Runners-Up: Compensation Rationalization by HR Operations (Dilip Desai, Nikhil Katiyar) Team

2nd Runners-Up: Augmenting Retail Sales Field Team by Talent Management (Pragya Chaturvedi, Shijokrishnan Nair) & Sales (Binoy M, Biswajit Chatterjee, Rakesh Chaudhry, Roop Khulbe, Sanjay Kaushik) Team

Inspiration
(for personal excellence
outside of professional
domain)

Winner: Sarang Nirmal (Learning French)

1st Runners-Up: : Deepak Kathiriya (Movie Direction)

2nd Runners-Up: Sanjay Kaushik (Stair Climbing)

**Best Performing
State Team**

Winner: Ranjeet Thakur (Karnataka)

1st Runners-Up: Nitin Ghorpade (Madhya Pradesh)

2nd Runners-Up: Smruti Swain (Tamil Nadu)

**Going the Extra Mile –
State Maintenance
Manager:**

Winner: Arnab Bhaumik (West Bengal)

1st Runners-Up: Manthan Shah (Gujarat – South)

2nd Runners-Up: Anpazhagan Marimuthu (Karnataka)

**Going the Extra Mile –
Sales & Operations
Manager:**

Winner: Pankaj Singh (UP – East)

1st Runners-Up: Dinesh Vanghani (Punjab)

2nd Runners-Up: Jithender Reddy H (North East)

**Going the Extra Mile –
State Business
Development Manager**

Winner: Ayaz Qureshi (Madhya Pradesh)

1st Runners-Up: Tanuj Jindal (UP – West)

2nd Runners-Up: Balamurugan C (Karnataka)

**Going the Extra Mile –
State Engineering Planner**

Winner: Srikanth Gattineni (Andhra Pradesh & Telengana)

1st Runners-Up: Zeeshan Ahmed (Bihar)

2nd Runners-Up: Kumar Kritivardhan (Jharkhand)

**Going the Extra Mile –
State Project Manager**

Winner: Anil Sood (Madhya Pradesh)

1st Runners-Up: Surendra Kumar Singh (Haryana & Delhi)

2nd Runners-Up: Sudhir Porichha (UP – West)

**Going the Extra Mile –
City Operations
Manager – eMobility:**

Winner: Prakash Mahale (Bangalore)

1st Runners Up: Rushabh Dalal (NCR)

2nd Runners Up: Atanu Pramanik (SME – Charging Operations)

**Rising Star –
Area Manager / Area Sales
Representative / Truck Stop
Manager**

North: Saniya Khosla (Punjab)
East: Ayekpam Deepak Singha (North-East)
West: Shivani Parmar (Gujarat - South)
South: Asif Basha (Karnataka)

**Rising Star – Network
Development Manager
(NDM)**

Winner: Sajal Nahar (UP - West)
1st Runners-Up: Abhitesh Kumar (Bihar)
2nd Runners-Up: Ankit Parashar (Madhya Pradesh)

**Rising Star – Key Account
Manager (KAM)**

Winner: Akhil Verma (Rajasthan)
1st Runners-Up: Bijaya Patra (Orissa)
2nd Runners-Up: Abhishek Ranjan (Gujarat South)

**Rising Star –
Area Manager,
Mobile Fuelling:**

Winner: Azad Singh (Lucknow)
1st Runners-Up: Amit Kumar (Patna)
2nd Runners-Up: Rahul Kumar (Ranchi)

**Rising Star –
Field Engineer,
Business Development**

Winner: Bhavesh Vyas (Gujarat - South)
1st Runners-Up: Jobi John (West Bengal)
2nd Runners-Up: Sachin Taneja (Haryana & Delhi)

**Rising Star – Aviation
Fuel Executive (AFE)**

Winner: Kaliprasad Swain (Vadodara)
1st Runners-Up: Niklesh Mahamuni (GHIAL)
2nd Runners-Up: Sreekumar N (GHIAL)

Best Performing AFS

Winner: Amritsar (Rupanka Bharali)
1st Runners-Up: Trichy (Shibnath Singha)
2nd Runners-Up: Vadodara (Shailesh Kumar)

We are Jio-bp



[Click here](#) to rate our newsletter

Hope you enjoyed reading the newsletter. We welcome your feedback, thoughts, contributions, and ideas. Please write to us at corporate.communications@jiobp.com.

All contributions will be reviewed and selected by the editorial team. STRICTLY FOR INTERNAL CIRCULATION ONLY.